

# Notes of the Industry



*Edible Products  
Building  
Procter & Gamble Co.  
Long Beach, Cal.*



## Procter California Plant

The edible section of the new Procter and Gamble plant at Long Beach, California, shown above, is expected to be in operation in the latter part of this month. The Long Beach plant includes complete equipment for the manufacture of soap, as well as the company's various edible products and will, it is expected, effect marked savings in production costs and freight on the growing volume of business in Procter and Gamble products on the Pacific Coast.

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## Shortening Sales Distribution

Manufacturers of shortening and vegetable cooking oils dispose of output principally to their own branches, more than three-fourths of the production being sold in this manner. Data collected by the U. S. Census Bureau shows that of the total sales of these products in 1929, amounting to \$152,842,000, 79.8 per cent, or \$120,687,000, was sold to manufacturers' own wholesale branches for distribution to wholesale and retail dealers and users.

Sales of the remainder 20.2 per cent, were through the following channels: To wholesale dealers, 13.6 per cent, or \$20,799,000; to retail dealers, 1.4 per cent, or \$2,089,000; to users, such as manufacturers of food, paint, soap, etc., 6.1 per cent, or \$9,287,000.

Of the above sales \$7,981,000 worth were made through manufacturers' agents selling agents, brokers or commission houses, exclusive of sales made in this way by manufacturers' own sales branches. Fifteen of the manufacturing plants in this industry sold through such agencies.

## Lever to Enter U. S. Edible Trade

Lever Brothers Co., Cambridge, Mass., will, according to an announcement made in London by F. D'Arcy Cooper, chairman of the board of Lever Brothers, Ltd., and joint chairman of Unilever, Ltd., enter the edible fat and oil trade in the United States. It is judged that this means the manufacture of nut butters, margarin, shortening and allied lines. Mr. Cooper stated that the United States and Canada offer an enormous field for edible fatty products, and in connection with the large manufacturing and distributing organization of Lever in both Canada and the States, the Lever board believes that full advantage should be taken of the opportunity in the North American markets.

The location of the American Lever edible products plant will be at Edgewater, N. J., where a plant belonging to the American Can Co. has been leased for a long period of years. The plant has been unoccupied since the war and no date has been set for opening it by Lever, pending the installation of new equipment. It is stated that about one thousand persons will be employed when operations get under way.

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It is estimated that earnings of Procter & Gamble Co. for the year ending June 30, 1931, will total \$24,000,000. Earnings in the previous fiscal year amounted to \$22,450,000.

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Stocks of crude cottonseed oil on hand in United States March 31, 1931, totaled 69,878,003 lbs., as against 103,372,027 at the same time last year. Stocks of refined oil held

March 31, 1931, totaled 494,503,313 lbs., compared to 536,097,214 lbs. held March 31, 1930.

Ross and Rowe Inc., announce the removal of their offices to 80 Broad Street, the Maritime Exchange Building, New York City.

Emery Industries, Inc., have announced a new form of stearic acid in the form of small flakes. The product is being shown for the first time at the Chemical Exposition this year. The flakes are pure white triple pressed stearic acid.

Edward Wesson, son of David Wesson, of the Wesson Oil & Snowdrift Co., New York, suffered a broken arm and severe bruises in a fall from the third story of the Wesson Montclair, N. J., home. He is recovering at Mountainside Hospital, Montclair.

Leghorn Trading Co., New York, moved May 2 to new quarters in the Commerce building, 153 East 44th Street. The Leghorn concern imports olive oil and citrus oils from Italy.

Sidney P. Craven joined Welch, Holme & Clark Co., New York, on May 1, after eleven years as secretary of Edward Flash Co., vegetable oil brokers. While with the latter concern, he handled the Procter & Gamble and Colgate accounts, and was later made floor member of the company on the N. Y. Produce Exchange.

Profits of Lever Brothers' operations in the United States, Canada, South America and the Philippines for 1930 amounted to approximately \$5,300,000 as compared with \$4,900,000 for 1929, says a London report. During 1930, the company spent about \$5,500,000 on its new factory at Hammond, Ind., and on extensions of its Cambridge, Mass., plant.

Material increases in the rates of duty on imports of animal and vegetable oils and fats have been placed in effect by the Mexican government under the terms of a recent presidential decree.

Elgin Softener Co., Elgin, Ill., has published a new booklet on the conditioning of boiler water which is available to interested manufac-

turers. A number of illustrations show different kinds of scale and sludge, while the text outlines how difficulties from these causes can be eliminated.

Industrial Chemical Sales Co., New York, announces that Fred E. Stuart has resigned his position with the city of Daytona Beach, Fla., to represent Industrial in the sale of "Nuchar" activated carbon.

Members of the New York Oil Trades Association enjoyed a day of golf on May 12 when they met with the Philadelphia association at Travistock, Haddonfield, N. J., approximately midway between the two cities. The golfers left New York at 9:00 A.M., making the trip by bus. Luncheon and dinner were served at Travistock. The annual outing of the association will be held at Briarcliff, June 16.

Emery Corporation is to be formed by the Emery interests of Cincinnati to acquire the capital stock of Emery Industries, Twitchell Process Co. and Kontol Co. It will have 100,000 shares of no par common stock which will control assets estimated at \$5,000,000. No additional financing is contemplated.

Robert W. Brewer, formerly of the sales staff of Tunley & Co., New York, has become associated with the Atlas Refining Co., Newark, N. J., manufacturers of soluble oils and textile specialties. He will cover the State of New Jersey for the company.

Thomas C. Law, Past President of the American Oil Chemists' Society, of Atlanta, has been elected Right Eminent Grand Commander of the Knights Templar of Georgia.

C. C. Littleton, vice-president and general manager of the Gainesville (Tex.) Cotton Oil Co., delivered an address at the Texas Cotton Ginners Convention in Dallas last month on "Co-operation Between Oil Mills and Ginners."

### Insecticide Kills Weevil

The use of Dr. Loebel's spray insecticide has proven highly successful in the prevention and destruction of weevil in cottonseed meal stored in sacks and cake, and a large number of mills with carry-over stocks of meal this summer are planning to use this remedy to save their prod-

uct. The insecticide is made and sold exclusively by Huntington Laboratories, Inc., of Huntington, Indiana. The company supplies suitable electric sprayers for applying the insecticide. Two experts of the company have been assigned to the oil mill industry in the Southern states for the purpose of aiding millers in preserving their carry-over stocks of meal this summer.

Although one of the Commonwealths of the Union is known as the "Sunflower State," the United States imports most of its sunflower seed and most of its sunflower seed oil, according to information made available by the foodstuffs division of the Bureau of Foreign and Domestic Commerce, Department of Commerce. Practically all of the world's supply of sunflower seed, says the foodstuffs division, is grown in Russia, Ukraine and Rumania, in the vicinity of the Caspian and Black Seas, and from there finds its way to the various markets. American imports of sunflower seed during 1929, the latest year for which these figures are now available, amounted to 1,620,643 pounds, valued at \$93,559. Imports of sunflower seed oil are grouped with some other vegetable oils, so that exact figures on this product are not definitely known.

The three press cotton mill at York, S. C., heretofore known as the Yorkville Cotton Oil Co., has been purchased by John T. Stevens and Fred C. Culvern of Kershaw, and J. N. Lipscomb of Gaffney, that state. The new owners have been operating the mill during the past year under a lease.

William M. Steele, for many years the vice-president and general manager of John F. Jelke Co. of Chicago, has become general sales manager in the department of margarine and other food products for Durkee Famous Foods, a subsidiary of the Glidden Co.

Reduced flaxseed acreage this year in Argentina, India, and the United States, influenced by decreased demands for linseed oil, is indicated by recent reports of the U. S. Department of Agriculture. It is estimated that the plantings in this country are about 15 per cent off.

The Southland Cotton Oil Co. has closed down its mill at Chandler, Okla., and transferred Manager Earl Shotwell and other officials to the company's plant at Oklahoma City. The Chandler mill has five presses, and was built about 1899. It is stated as being doubtful when, if ever, it will be re-operated, but it is not being dismantled.

Higher fatty acid peroxides and peroxy compounds, such as valeryl, caproyl, capryl, lauryl, palmityl, oleyl, stearyl, and ricinoyl peroxides and peracids, suitable for bleaching, for use in pharmaceutical preparations, for synthesis, as bactericides and in dentifrices, are prepared by treating higher fatty acid chlorides with a solution of an alkali metal peroxide preferably of a concentration not over 10 per cent. Br. Pat. No. 334,531.

## Fat and Oil Data

(From Page 232)

### EXPORTS OF DOMESTIC FATS AND OILS, QUARTER ENDED MARCH 31, 1931

KIND	Pounds	KIND	Pounds
Oleo oil .....	12,567,487	Cottonseed oil, crude .....	5,235,180
Oleo stock .....	1,299,658	Cottonseed oil, refined .....	5,699,097
Tallow .....	1,470,934	Coconut oil, crude .....	2,613,064
Lard .....	196,036,872	Coconut oil, refined .....	583,233
Lard, neutral .....	2,767,522	Corn oil .....	301,083
Lard compounds, containing		Soya-bean oil .....	953,863
animal fats .....	356,613	Vegetable oil lard compounds .....	1,376,252
Oleo stearin .....	1,521,724	Other edible vegetable oils	
Neat's-foot oil .....	270,125	and fats .....	418,121
Other animal oils, inedible .....	216,513	Linseed oil .....	317,142
Fish oils .....	736,362	Other expressed oils and	
Grease stearin .....	1,372,416	fats, inedible .....	3,540,587
Oleic acid, or red oil .....	188,415	Vegetable soap stock .....	6,660,020
Stearic acid .....	128,293	Glycerin .....	78,204
Other animal greases & fats .....	20,438,415		